



Pipers Crisp Co

Pipers is a forward thinking, vibrant and fun place to work. The business is full of individuals that together make one high performing team. Offering true development opportunities, training in your chosen sector and employee support, Pipers as an employer is first class. If one statement could capture our essence, Pipers is a company you will feel proud to be part of.

Pipers Values: Teamwork, Integrity, Commerciality & Quality



Pipers Crisps is a national snack brand and produce over 700,000 packs of crisps each week, supplying a range of outlets across the UK and abroad. From humble beginnings of three farmers selling to a local pub, the business now turns over in excess of £12m* and has been identified as one of London Stock Exchange Group's '1000 Companies to Inspire Britain'. Pipers is growing at pace and is classed as one of the most dynamic small to medium sized businesses across the UK. Pipers employ 80 people*. We are based at Elsham Wold in Lincolnshire.

** Data end of June 17*

There is a wide scope for employees across the business. From sales to manufacturing, supply chain to finance all with interesting cross functional workings.

Sales

The team is split into 'direct' and 'wholesale'.

The 'direct' team target customers in independent pubs, coffee shops, deli's and farm shops all over the country, maintaining contact with customers through our tele-sales team.

Our 'wholesale' team find and maintain relationships with larger multi-site customers.

Direct Sales roles include:



Business Development Executives – managing accounts on a day to day basis using your people skills, and business acumen to develop the Pipers brand.

Telesales Executives – a vibrant office atmosphere where you can be part of a strong team leading the way with our direct sales.

Wholesale roles include:

National Accounts Manager - Manage the sales of Pipers Crisps to agreed customers with a focus on sales growth and secure new distribution points.

International Development – Developing the Pipers brand overseas. This role includes some overseas travel visiting different cultures and countries to develop our brand awareness.

Marketing - As the brand grows the need for true brand ambassadors, and event managers will grow.

Finance – The team provide reporting and admin support for the whole company as well as making sure suppliers are paid and customers pay us.

Factory and Supply Chain – The team are responsible for buying all raw materials, planning production, warehousing the crisps once made and transporting these to customers.

Factory and Supply Chain roles include:

Shift Team Leaders and Operators, Senior and Technical Engineers, Technical Assistants and New Product Development Manager.

Inbound and Outbound Supply, Van Drivers and Warehouse staff.

HR - The full team are available to help the business function effectively and of course recruit and develop our employees.

What training programmes are offered?

Pipers offer work experience opportunities for keen marketers, logistics enthusiasts and those looking for exposure to working in a dynamic fast-moving consumer goods environment. If you are interested in a placement please contact Pipers via info@piperscrisps.com.

In house training is offered and includes Excel and management courses and bespoke leadership training, along with specific on the job skills training. As well as this we develop our teams in their presentation skills for both internal and external presentations.



We offer development plans for those team members who want to personally develop in their chosen field, eg. Engineering, Accounts etc

How does your company recruitment process work?

Pipers welcome motivated individuals to send their CV in to the business speculatively for roles and opportunities that may be available in the future.

To view the latest vacancies you can visit <http://www.piperscrisps.com/about-pipers/career-opportunities>. For all roles, people should send in their CV with a cover letter either by post or via the website. Pipers will contact those individuals who they believe will be a good fit for the business and arrange a face to face interview where they can get to know you better. As well as interviews, a range of assessment tools are used to identify the right people to join a talented team.

What skills do you require from your workforce?

Teamwork – working together for the business' sake
Commerciality – we are here to grow the Company's profitability
Integrity – doing the right thing at all times even when things are difficult
Quality – ensuring whatever we do we deliver quality products and services.

Where can you go to find out more about the qualifications you may need and where you can study?

For information on the courses and apprenticeships available across the Humber visit www.logonmoveon.co.uk (Hull and East Riding), www.lincs2.co.uk (North East Lincolnshire) and www.lincs4u.co.uk (North Lincolnshire). For more information on the growth sectors, occupational information and job search techniques/guidance please visit <https://careersyandh.co.uk/> and click on the 'contact us' button.

